



Trade Policy
Training Centre
in Africa

trapca



PROSPECTUS

A Training Centre Focusing On Capacity Building In Trade Policy,
Trade Law, Trade Facilitation and Trade Finance

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The Trade Policy Training Centre in Africa (**trapca**) was inaugurated in December 2006, with the mandate of providing training and technical expertise on trade issues to professionals in Least Developed Countries (LDCs) and low income Sub-Saharan African countries. Situated in Arusha, Tanzania, the Centre operates under the auspices of ESAMI and Lund University in Sweden.

1.0 OUR MANDATE

The overall aim of the training activities of **trapca** is to bring new perspectives to world trade, to inspire the creation of networks in LDCs and low income Sub-Saharan African countries and to develop competencies for strengthening the capacity of these countries to engage within the international trading systems with a view of overcoming the constraints to utilise the development-related opportunities provided by trade. The training activities of **trapca** are premised on the belief that LDCs and low income Sub-Saharan African countries are not able to reap the benefits of globalisation and international trade due to inadequate capacity and knowledge in trade issues.

2.0 OUR VISION, MISSION AND CORE VALUES

Vision

To be a centre of excellence in Trade Policy Capacity Building for Least Developed Countries and other Low Income Countries. We will be the most competitive trade policy training institution internationally, guided by transparent, accountable and unshakably committed staff.

Mission

To build and enhance the trade policy capacity of Least Developed Countries and Low-Income Countries in sub-Saharan Africa to negotiate for favourable international trade arrangements.

Core Values

To fulfill its mission, **trapca** will be guided by the following core values in our interaction with our stakeholders:

Independence: We will remain neutral and independent as we carry out our work in order to gain the trust of all our stakeholders

Integrity and Professionalism: We will serve with integrity and professionalism by being accountable and transparent in all our dealings.

Teamwork: We will foster team spirit, collaboration and consultation as a way to maximise the synergy of working together for improved service delivery and to satisfy our customers.

Innovativeness and Creativity: We will be innovative and proactive in seeking better and more efficient methods of service delivery.



3.0 OUR PACKAGE

trapca provides training programmes in three key areas of international trade namely: International Trade Policy, International Trade Law and Trade Facilitation. The training programmes cover academic and competence-based training designed to equip participants with analytical skills relevant for International Trade issues at negotiation, agreement drafting and implementation levels. In addition to the academic programmes, **trapca** provides tailor-made executive training designed to enhance specific skills of senior and technical officials from the public and private sectors as well as from the Civil Society.

3.1 Academic Courses

In fulfilment of its mandate, **trapca** offers the academic courses below:

1) Pre-Requisite Advanced Courses: These courses are offered for a period of six weeks. They serve as prerequisites to admission into advanced courses.

2. Advanced Courses: Successful completion of these courses lead to the award of a Post-Graduate Diploma, Advanced Level and MSc Degree in International Trade Policy and Trade Law. Individual advanced courses are offered in a two week onsite interface. Successful completion of 5 courses inclusive of core courses leads to an award of Post-Graduate Diploma, Advanced Level. Moreover, successful completion of 10 courses and a thesis weighted as equivalent to two modules leads to an award of Master of Science Degree in International Trade Policy and Trade Law issued by Lund University

3.1.1 Minimum Admission requirements for Academic Courses

In order to be admitted in any of **trapca** academic programmes, at the minimum the applicant must:

- Hold a first degree in Economics, Law, Social Sciences or any other relevant field from a recognised university or academic institution.

- Before admission into Advanced programmes students must first enroll and pass pre-requisite courses.
- Have work experience from a trade or development-related area in government, the wider public sector, private sector or non-governmental/civil society organization
- Show high motivation to pursue a career in international trade albeit subject to requisite consideration;
- Have a proven command of the language in which the programme or course is advertised and offered.

3.1.2 Relevance of Academic Courses

The relevance of the above programmes resides in their ability to promote the kinds of knowledge and understanding as well as key analytical competencies and capacities that make it possible for participants to help their countries, regions and institutions to:

- Make full use of existing trade opportunities in foreign markets.
- Choose import, industrial, investment and trade facilitation policies conducive to development and poverty reduction, in light of existing and prospective trade agreements.
- Influence future agreements in an advantageous manner by negotiating improvements for LDCs and low income Sub-Saharan African countries access to foreign markets while maintaining their abilities to pursue trade and trade influencing policies conducive to development and poverty reduction.



3.1.3 Target Group

The target audience consists of individuals involved in trade-related activities in their capacity as officials, executives or members of relevant ministries and government agencies, parliamentary institutions, universities, representatives from the private sector and civil society.

3.1.4 How to Apply

Prospective trainees should apply using forms available on **trapca's** website www.trapca.org, **trapca's** offices at the ESAMI Headquarters in Arusha, Tanzania or from ESAMI Country offices in Dar es Salaam (Tanzania), Harare (Zimbabwe), Kampala (Uganda), Lilongwe (Malawi), Lusaka (Zambia), Nairobi (Kenya), Maputo (Mozambique), Mbabane (Swaziland) and Windhoek (Namibia). See contact details of **trapca**, ESAMI Headquarters and Country Offices in subsequent sections.

3.1.5 Fees and Financing

Limited support may be availed to qualifying applicants from African LDCs, LICs and women from sub-Saharan African middle income developing countries to cater for either full or partial scholarships. Priority is given to female applicants who are largely under-represented in the trade sector

The tuition fee for self-financed participants is specified in section 7.

3.2 Tailor-made/Executive Course

trapca offers several tailor-made/Executive courses on a demand driven basis. These courses range from short duration awareness raising interventions, mostly targeting high level decision makers in the public and private sector as well as from the civil society entities. They also adopt problem solving approach by virtue of addressing specific trade and trade related concerns at policy design, formulation, implementation and enforcement levels. In respect of content, the courses are multidisciplinary and they focus on topical trade policy issues that incorporate ongoing and prospective trade negotiations, trade policy implementation issues and concerns, domestic, regional, continental and global debates and developments in the area of trade policy. The course delivery approaches emphasise participants-led learning environment and foster sustainability of training interventions. Amongst others the courses are conducted in a training of trainers format and provision of materials customized to specific challenges or issues considered. **trapca** may offer the courses commissioned to it or in partnership with other institutions.

3.3 Policy Dialogues

Policy dialogues are designed to provide a platform for researchers, practitioners and policymakers to interface and deliberate on key trade policy issues of paramount importance to on-going developments at national, regional and multilateral levels. The dialogue events that include conferences and policy forums.



4.0 OUR STRATEGIC THRUST AND CAPABILITY

4.1 trapca's Strategic Thrust

trapca programmes are based on the trade capacity needs of Sub-Saharan African countries. The Centre ensures that programmes benefit from periodic research carried out in a form of training needs assessment and participants' feedback. Programme appraisal, tracer studies and impact assessment form important parts of instruments that inform **trapca**'s training and capacity building interventions.

The training programmes presented in this prospectus create a strong bridge between theory and practice. In this connection, the instructional methods for these programmes aim at providing learners with work- related skills and high retention rates of the technical knowledge imparted. The pedagogy will incorporate multi-modal delivery mechanisms for course materials (e.g. case studies, in-field situational tasks, simulation and role playing, trade data retrieval exercises, and presentation of course exercises and tasks). Tailor made programmes and courses will be designed to address clients' specific training needs. These will be conducted on mutual agreement on the area of focus and arrangement of venues and dates convenient to the client.

4.2 Why Study at trapca?

As a highly specialised trade policy, trade law and trade facilitation training institution, **trapca** aims at being a converging centre where trade personnel meet and share experiences on how to engage in the context of the multilateral, regional and bilateral trading systems. **trapca** is the premier trade policy, trade law and trade facilitation training institution in Africa. Its capability is defined by the following characteristics:

A network of institutional and individual contacts collated through the long history of collaborating institutions, ESAMI and Lund University and through **trapca**'s own credibility as a Centre of excellence on trade policy issues.

A successful trade policy training institution based in Africa, managed by a competent team committed to effective and innovative improvement of the Centre .

A highly motivated, eminent global faculty of leading scholars and practitioners in trade policy, trade law and trade facilitation.

Unique programs that are multi-disciplinary and cross sectoral in nature responsive to current and emerging needs of target countries .

4.3 Networks

trapca maintains a network of reputable entities that contribute to her mandate. Lund University, is the academic partner to ESAMI and **trapca**. Lund University provides academic support in the planning of curricula and is responsible for the implementation, quality assurance, and examination of the MSc. Programme.

In addition, the **trapca** network involves relevant trade institutions such as World Trade Organization (WTO), United Nations Conference on Trade and Development (UNCTAD), The World Bank, African Union Commission, Consumer Unit and Trust Society (CUTS) International, Food and Agricultural Organisation (FAO), the South-North Network and the World Trade Institute, Tradelab etc.



5.0 OUR ACADEMIC COURSES AND TRAINING PROGRAMMES

5.1 Pre-requisite Courses 400 series

The Pre-requisite courses may be offered on onsite or online basis. These courses ensure that participants acquire foundational knowledge that is key to their conceptualization of trade policy, trade law and trade facilitation. The modules are both self-contained and collectively serve as pre-requisites for student admission in the advanced courses stream. In view of the diversity of specializations of students and the fact that the content of the modules constitutes legal, economic and sectoral aspects of international trade, the modules seek to provide students with standardized knowledge. They therefore prime students to ably cope with the rigours of the advanced courses. The onsite and online versions of the pre-requisite courses entail the following modules:

Structure of Advanced Pre-requisite Courses (TRP 400)

Module 1: International Trade law

Module 2: Introduction to International Trade and development

Module 3: Trade Data Retrieval and trade Analysis.

These modules are offered for uninterrupted period of six weeks.

Fulfilment of all pre-requisite course requirements and successful completion of their constituent modules provides an opportunity for students to be considered for admission in the advanced courses presented in the subsequent section.



..... "My skills in report writing has improved a lot since I was admitted with Trapca." trapca alumnus, Kenya.
"The studies have given me a better advantage to find work, and will definitely have a positive impact on my future career." trapca alumnus, Swaziland.

"trapca has enabled me to shift my training from a legal perspective to more of a trade/financial side of things which has greatly contributed to the possibility of changing my career." trapca alumnus, Kenya.
.... "My studies with trapca has really influenced my job because I am more confident when dealing with trade matters in the bank and when negotiating with clients." trapca alumna, Kenya.

"When you go home you really speak about issues of trade with confidence. They build confidence in us, they change our lives." trapca alumna, Uganda. "

"My studies with trapca has helped me to enhance my way of teaching and conveying information to my students". trapca alumnus, Ivory Coast.

"I was promoted twice since I have completed my courses through trapca. Moving from the very junior level to the higher level has somehow been impacted by the knowledge that I have acquired on trade and trade related issues." trapca alumna, Lesotho.

"I strongly agree that trapca has made me to be a better professional." trapca alumna, Kenya.
"The knowledge that I gained from trapca in investment and trade assisted me a lot in my line of work." trapca alumnus, Tanzania.

"Trapca has made a big difference in my career because I was totally new concerning trade policy, trade law and negotiations. They gave me something valuable which is useful to my office, my career, my country as well as my future." trapca alumna, Tanzania.



5.2 Advanced Courses

The list of all level 500 courses available in the form of Independent Advanced Level Courses is published at the beginning of each year in the **trapca** academic calendar available at **trapca**'s website. The list of the advanced courses includes;

- TRP 501: Economic Foundations of Trade and Trade Policy
- TRP 502: Legal Foundations of Trade and Trade Policy
- TRP 503: Tools for Trade Policy Analysis
- TRP 504: Economic and Legal aspects of Trade in Services
- TRP 505: Intellectual Property Law and Development
- TRP 506¹: Topics in Trade Policy I
- TRP 507: Regional Economic Integration and Trade Facilitation
- TRP 508: Sectorial Trade Policies and Development
- TRP 509²: Topics in Trade Policy II
- TRP 510³: Topics in Trade Policy III

The first two of the above courses are core courses which must be passed for students to be awarded a Post-Graduate Diploma in International Trade Policy and Trade Law, Advanced Level. In addition TRP 503 is critical for a student to be allocated a thesis supervisor as per section 5.4.2 below. There are also fundamental courses namely TRP 504, TRP 505, TRP 507 and TRP 508. These courses are a key feature of the advanced courses and further constitute fundamental areas in which sectoral dimension of international trade policy and trade law find their practical meaning. There are also elective courses that are made up elective courses: TRP 506, TRP 509 and TRP 510. The elective courses may each cover more than one module. These courses are differentiated by their areas of specialization in response emerging trade capacity needs. As an example, TRP 506 may be offered in a given academic year under either a module on "Competition Policy, Law and Development" or one on "Logistics and Trade Facilitation". The elective courses importantly provide an avenue through which the course curriculum can be responsive to the emerging trade and development issues in a world characterized by ongoing developments and changes.

All the advanced courses are subject to annual review in recognition of swift changes and economy developments of consequence to beneficiaries of **trapca**'s training. These changes and developments may occur in individual countries, regions and the global economy. While maintain their academic rigour, the courses are designed to be responsive to the actual trade and trade related needs of beneficiaries, be they individuals, institutions or countries.

5.2.1 Duration

The advanced courses are offered through a two-week on-site learning and off-site pre-session and post-session assignments each corresponding to two weeks learning activities.

5.2.2 Entry Requirements

The mandatory admission requirements to the **trapca**'s advanced level courses are successful completion of **trapca**'s pre-requisite courses and first degree certificate. Any other certificate deemed equivalent to the first degree certificate must be submitted with authentication of their equivalence to a first degree by national accreditation authorities or awarding institutions for consideration by **trapca**.

5.2.3 Awards

The Independent Advanced Level Courses cumulatively lead to either a Post-Graduate Diploma in International Trade Policy and Trade Law, Advanced Level; or to a Master of Science Degree in International Trade Policy and Trade Law.

The Master of International Trade Policy and Trade Law Degree is achieved by taking Advanced courses. **trapca**'s Master programme consists of 10 Advanced courses and one Master thesis. In total the Master programme consists of 90 credit units of which 75 are taken in the form of course work and a thesis amounting to 15 credits. For the Master's degree to be awarded, the programme must be completed within five years.

¹ TRP 506 module may be offered under distinct topics namely Competition Policy, Law and Development or Logistics and Trade Facilitation or any new topic that may be introduced and deemed appropriate by **trapca**.

² TRP 509 module may be offered under distinct topics namely Drafting and Interpretation of Trade Agreements or any new topic that may be introduced and deemed appropriate by **trapca**

³ TRP 510 module may be offered under distinct topics namely International Trade Negotiations or any new topic that may be introduced and deemed appropriate by **trapca**

5.3 Post-Graduate Diploma in International Trade Policy and Trade Law, Advanced Level

To qualify for the award of the Post-Graduate Diploma in International Trade Policy and Trade Law, Advanced Level; a candidate shall be required to pass two core Advanced courses and three elective Advanced courses. The core courses are:

TRP 501:Economic Foundations of Trade and Trade Policy

TRP 502:Legal Foundations of Trade and Trade Policy

5.4 Master of International Trade Policy and Trade Law Degree

5.4.1 The Master's Programme

The Master of International Trade Policy and Trade Law Degree is achieved by taking Advanced courses. **trapca's** Master programme consists of 10 Advanced courses and one Master thesis. In total the Master programme consists of 90 credit units of which 75 are taken in the form of course work and a thesis amounting to 15 credits. For the Master's degree to be awarded, the programme must be completed within five years.

5.4.2 Minimum admission requirements for the Master's Programme

The candidate must have completed and passed at least 6Advanced level courses, including TRP 501, TRP 502 and TRP 503 from the Advanced level program. Students who meet these requirements will be considered for admission. The most qualified applicants shall be prioritized. The students are expected to get at least an average mark of 60% on taken courses. Consideration for admission will be given those students expected to complete the Master's programme but have not met the above requirements. Unsuccessful participants will be advised on the best way forward.

5.4.3 Supervision

To be allocated a supervisor, the student must be admitted into the Master's programme. Before applying for a supervisor allocation, the candidate is strongly recommended to think of and formulate a suitable thesis subject proposal and also plan for the thesis.



5.4.4 Thesis Writing

The student may write the thesis as he/she enrolls for the last four Advanced courses, to make a total of ten courses and a thesis to qualify for the Master's degree in International Trade Policy and Trade Law.

5.4.5 Thesis Regulations

The requirements for the thesis include;

The thesis shall be approximately 15,000 words in length.

The grading scale for the thesis is the same as for the taught courses. The thesis proposal as well as the oral defense must meet certain criteria.

A student who fails to pass will be allowed to re-write and re-submit the thesis a maximum of two times.

A pass after a re-submission of the thesis shall be recorded as an E in the academic transcript.

5.4.6 Accreditation and Certification

The **trapca** Master's Degree has dual accreditation (international and local). Internationally, it is accredited in Sweden through Lund University, while locally is accredited by the Government of Tanzania's National Council for Technical Education (NACTE) through ESAMI. Consequently certification for the Master's programme is done by Lund University, the academic partner of **trapca** and also ESAMI.

5.5 Executive Master

Students who choose executive oriented courses among the selective course topics and an executive orientation of the Master thesis can also be awarded an Executive Master in International Trade Policy and Trade Law, issued by the School of Economics and Management at Lund University, Sweden.



5.6 International Trade Finance Certificate and Master's Degree Course

The African Union recognises trade finance as one of its clusters of importance in its Boosting Intra Africa Trade (BIAT) program. This intergovernmental recognition of trade finance affirms that without trade finance, trade policy, trade law and trade facilitation will not be effective in boosting intra-regional trade in Africa. Consequently, **trapca** programs in international trade finance aim to produce trade finance experts that are competent in analyzing the needs of clients within the context of international trade, advise the clients with practical trade finance solutions and prepare relevant trade finance instruments that are compliant with statutory requirements as well as policies existing within their organizations.

5.6.1 Certificate in International Trade Finance

Capacity deficits in the area of trade finance among financial institutions, regulators, importers and exporters remains one of the key limitations to harness benefits presented by elimination of trade barriers. Therefore, practical challenges arising from inability to provide and secure fitting trade finance solutions to enhance the movement of, and payment for goods from one country to another remains one of the greatest hurdles. Consequently, this trade finance course will expose participants to financing solutions that are more robust and can mitigate most of the risks associated with complex trade transactions. The duration of the course is six weeks. During this period the course is delivered through intensive online training. The language of instruction is English.

5.6.1.1 Objectives

The objectives of the certificate course are to promote knowledge and understanding as well as key competencies for:

- The use trade finance and its various products effectively.
- Analysis of the methods of payment, their use, risks and benefits to the buyer, seller and the financier.
- Gathering information key for decision-making in a trade finance transactions.
- Analysing the market trends and developments in trade finance.
- Understanding the role of banks and related financial institutions in both facilitating payments and providing funding for international trade.
- Recognition of the role of trade finance in spurring regional and continental economic integration.

5.6.1.2 Target Group

This includes, General Practitioners working in Financial Institutions in positions such as Relationship Managers, Trade Finance and Marketing Professionals , International Division Bankers, Middle Office and Front Office Deal Structuring and Negotiating Staff, Loan Administration and Monitoring Managers, Credit and Deal Risk Analysts, Document Checkers and Supervisors, Risk Distribution Staff, Trading Company Corporate and Treasury Staff, Auditors, Central Bank Regulators, Compliance Division Staff, Private Sector and Public Sector Practitioners involved in the buying and selling of goods, , Export and Commodity Finance Professionals, Import and Export and Trade Operations Professionals, Business Organisations and Regional Economic Communities. The target audience must have an interest in trade finance.

5.6.1.3 Content

The course is multi-disciplinary in nature covering legal as well as economic aspects of trade finance. The course is offered through an e-learning platform over a duration of six weeks focusing on the following three key modules:

- *International Trade and Trade Finance Relationship*
 - o Trade Policy and Economics of International Trade
 - o Multilateral and Regional Regulations on International Trade
- *Trade Finance Overview & Financing of International Trade*
 - o International Trade, associated challenges, risks and costs

- o Trade Finance overview.
- o Comparison of financing trade through trade finance solutions and traditional banking solutions
- o Key international trade documents and contracts
- o Trade Based Financial Crimes and Money Laundering
- *Key Trade Finance Solutions and the Associated Risks*
 - o Overview on Documentary Collections, Documentary Credits, Bank Guarantees, Discounting, Factoring, Forfeiting, Commodity Financing and Islamic Financing.

The modules are evaluated through weekly exercises and online end of module examinations. Participants who successfully complete the assessments qualify for enrolment and admission into the master's degree in International Trade Finance, the very first of its kind on the African Continent.

5.6.1.4 Entry Requirements

The general admission requirements for the Certificate course are:

- Participants should have a first degree in relevant fields or its equivalent.
- Participants should have work experience in relevant institutions.
- Participants should have a good command of the English language. Where English was not the medium of instruction during the applicant's first degree or its equivalent, there must be evidence of good knowledge of English demonstrated through appropriate passes in TOEFL or other internationally recognised English language proficiency qualifications.

5.6.1.5 Fees

The tuition fees for the E-learning Certificate in International Trade Finance Course is \$500 as shown in Section 7 below.

5.6.1.6 How to Apply

Additional information on this e-learning course and the master's degree programme in International Trade Finance as well as the application process can be accessed by emailing us through trade@trapca.org. Prospective trainees can assess additional information either **trapca's** website www.trapca.org, **trapca** offices at the ESAMI Headquarters in Arusha, Tanzania or from ESAMI Country offices, currently present in Dar es Salaam (Tanzania), Harare (Zimbabwe), Kampala (Uganda), Lilongwe (Malawi), Lusaka (Zambia), Nairobi (Kenya), Maputo (Mozambique), Mbabane (Swaziland) and Windhoek (Namibia). The contact details of **trapca**, ESAMI Headquarters and Country Offices are given at the end of this Prospectus.

5.6.2 Master of International Trade Finance Degree

The multidisciplinary Master of International Trade Finance Degree is aimed at providing practical skills to effectively negotiate trade finance contracts, review and analyse regulatory aspects of trade finance, assess trade finance related risks, advise clients on appropriate trade finance solutions, prepare trade finance contracts and instruments and further understand the confluence of trade finance and international trade regulatory framework. This will be achieved by taking the following 12 modules:

BSG09126: Regulatory Framework for International Trade and Regional Integration in Africa.

BSG09127: Economics of International Trade and Trade Finance.

BSG09128: Empirical Aspects of International Trade Finance.

BSG09228: Research Methods

BSG09226: Practical Trade Finance Solutions

BSG09227: Contractual Aspects of International Trade Finance

BSG09325: Law and Practice Relating to Trade Finance Instruments

BSG09326: Factoring, Forfeiting and Receivables Financing
BSG09327: International Trade Finance for Trade and Development
BSG09427: Trade Finance and Good Governance
BSG09428: Contemporary Issues in International Trade Finance
BSG09429: Thesis in relevant aspects of Trade Finance.

The 12 modules add up to 180 credit units out of which 20 are for the thesis. For the Master's degree to be awarded, the programme must be completed within two to five years.

5.6.3 Minimum admission requirements for the Master's Programme

Applicants eligible for admission must:

- be in possession of a bachelor's degree from a recognized university.
- have either successfully completed the ESAMI-**trapca** e-learning pre-requisite course or a relevant equivalent from other institutions. Applicants with proven relevant experience in trade finance transactions will be exempted from this requirement.
- have a good command of the English language. Where English was not the medium of instruction language during the applicant's first degree, there must be evidence of good knowledge of English demonstrated through appropriate passes in internationally recognised English language proficiency qualifications.

5.6.4 Supervision

To be allocated a supervisor, the student must have successfully completed a total of six courses inclusive of the three core modules and Research Methods module. Before applying for a supervisor allocation, the candidates are strongly recommended to think of and formulate suitable thesis subject proposals and also plan for the thesis.

5.6.5 Thesis Writing

The student may write the thesis as he/she enrolls for the last four modules, to make a total of eleven courses and a thesis to qualify for the Master's degree in International Trade Finance.

5.6.6 Thesis Regulations

The requirements for the thesis include;

- The thesis shall be approximately 15,000 words in length.
- The grading scale for the thesis is the same as for the taught courses. The thesis proposal as well as the oral defense must meet certain criteria.
- A student who fails to pass will be allowed to re-write and re-submit the thesis a maximum of two times.
- A pass after a re-submission of the thesis shall be recorded as an E in the academic transcript.

5.6.7 Accreditation and Certification

The Master of International Trade Finance Degree is accredited by the Government of Tanzania's National Council for Technical Education (NACTE) through ESAMI. Consequently certification for the Master's programme is done by ESAMI.

5.6.8 How to Apply

Additional information on this master's degree programme in International Trade Finance as well as the application process can be accessed by emailing us through tradefinance@trapca.org. Prospective trainees can assess additional information either **trapca**'s website www.trapca.org, **trapca** offices at the ESAMI Headquarters in Arusha, Tanzania or from ESAMI Country offices, currently present in Dar es Salaam (Tanzania), Harare (Zimbabwe), Kampala (Uganda), Lilongwe (Malawi), Lusaka (Zambia), Nairobi (Kenya), Maputo (Mozambique), Mbabane (Swaziland) and Windhoek (Namibia). The contact details of **trapca**, ESAMI Headquarters and Country Offices are given at the end of this Prospectus.



6.0 TAILOR MADE COURSES

trapca offers several non-academic courses. These are specialised short courses and tailor-made executive courses. These courses are designed to address knowledge gaps both at the level of raising awareness on policy and implementation challenges and concerns and further equip participants with hands on skills that are immediately deployable in their respective areas of work. They focus on topical trade policy, trade law, trade facilitation and trade related sectoral issues. The scope of coverage these courses address include policy design issues, trade and sectoral negotiations, implementation and enforcement of trade and trade related obligations. The courses focus on multilateral, continental, regional and domestic trade issues of consequence to African countries. They are highly intense run on short duration basis. They target both senior policy and decision makers and technical experts in the public and private sectors as well as civil society entities. The course delivery approaches emphasize sustainability of interventions provided thus focus on building that can be perpetuated beyond the training event. Each course provides participants with tools that can sustainably be deployed in their institutions or areas of work. The courses may be offered exclusively to organizations, departments, specific country or representatives from multiple countries. Most importantly, the courses are offered on demand and fee-paying basis.

Tailor made courses are demand driven courses that seek to address specific needs of individual experts, institutions, individual countries, regional economic communities and their secretariats, groups of countries, business organisations and any other configuration of recipients of capacity building interventions from the public and private sector as well as civil society. These courses may be offered on a variable time scale commensurate with the scope of capacity building needs to be addressed. The time period may range between one to four weeks. An indicative list of courses under offer is highlighted below:

- Preferential Trade Agreements, Services and Development;
- Regional Integration and Food Security;
- Trade and Regional Integration;
- Agricultural Trade and Export Development;
- International Trade Negotiations;
- Investment Agreements;
- Food and Agricultural Trade;
- Trade, Food Security and Climate Change;
- Trade Policy Analysis;
- Training for negotiators for the COMESA-EAC-SADC tripartite FTA covering trade remedies and dispute resolution, rules of origin, Non-Tariff Barriers and Standards;
- Trade Facilitation;
- Climate Change and Trade;
- Evaluating African Regional Integration and Reconciliation of RTAs Rules of Origin Regimes;
- Policy and Technical Appraisal of Implementation Implications AfCFTA on Existing and Prospective African RTAs – Trade in Goods and Trade in Services Perspectives,
- Understanding and Application of Tools for Trade Policy Analysis,
- Understanding Trade in Services Disciplines and Domestic Regulations - Multilateral and RTA perspectives,
- Applied Negotiation Skills – Engaging in Bilateral, Regional and Multilateral Trade Negotiations;
- Practical Assessment of implementation requirements from RTAs Trade Facilitation Regimes and WTO's Agreement on Trade Facilitation on Sectoral Ministries and Agencies;
- Understanding Implications and Impact of e-commerce on Domestic Trade and Africa's Regional and Multilateral Economic Integration;

- Designing, Negotiating, Implementing and Enforcing Investment lead Trade Regime in an Africa Context: Critical Aspects of RTA Based and Cross Border Investment Regime;
- The Essence of Competition Law, Policy and Regulation in a Regional and Continental Context: Negotiations, Policy and Implementation Aspects;
- Negotiation and Implementation Dimensions of NTMs/ NTBs - AfCFTA and African Regional Economic Integration Initiatives;
- Critical implementation aspects - understanding technical issues for beneficial implementation of EU based Economic Partnership Agreements etc.

7.0 FEES

7.1 Fees for Trade Policy and Trade Law Stream of Courses

S/N	Courses	Fees for participants from African LDCs/ LICs and female students from LMIC in USD	Fees for participants from Sub Saharan African countries on the DAC list of ODA recipients	Fees for All Other Countries at cost plus
1	E-learning per course	250.00	250.00	250.00
2	Each Advanced Module, (2 Weeks per Module)	1,815.00	1,950.00	2050.00
3	Full MSc programme	20,425.00	27,600.00	31,440.00

In addition, to the above costs, students are expected to cover their travel, accommodation and upkeep costs.

7.2 Fees for Trade Finance Stream of Courses

S/N	Courses	Fees Per Participant in USD
1	Certificate in Trade Finance E-learning course	500.00
2	Each Advanced Module of the 12 Modules	1,125.00
3	Full MSc programme	13,500.00

8.0 SCHOLARSHIP

Limited scholarships are available for the Trade Policy stream of courses and application for a scholarship can be made on www.trapca.org/scholarships. For granted scholarships trapca reserves a right to revoke them upon unsatisfactory academic performance of a beneficiary student.

9.0 POLICY DIALOGUES

Please see insert

10. OUR TEAM

10.1 Professional Staff

10.1.1 Administrative

Peter Kalunda Kiuluku

Peter Kiuluku has been an International Business Consultant with specialist skills in Corporate Strategy and Marketing. He previously managed the Global Leadership and Management Sustainability Programme and was Manager for Marketing and Business Development at ESAMI. He holds a MBA in Strategic Management from ESAMI and an MPhil from Maastricht School of Management.

Designation: Executive Director

Mpafya Mutapa

Mr. Mpafya oversees the Financial and Administration functions of **trapca**. He is a Chartered Management Accountant with vast experience in Finance and Accounting. Holding an MBA from Ulyanovsk State University, Bachelor Degree in Accounts (Athlone Institute of Technology Ireland) FCMA (Fellow of the Chartered Institute of Management Accountants), CGMA (Chartered Global Management Accountants), and a member of FZICA (Fellow of the Zambia Institute of Chartered Accountants). He has over 12 years experience in Finance and Management Accounting and also commands strong management skills. Prior to joining **trapca**, Mr. Mutapa held positions at National AIDS council and Zambian Breweries Plc. a subsidiary of SABMiller. Mr. Mutapa is also a member of the Association of Cooperate Treasurers.

Designation: Principal Finance and Administration Officer

Bertha Maturo

Provides finance and administration assistance to the Principal Finance and Administration Officer for the day-to-day activities. She has more than five years experience in accounts, finance and project management skills. She hold a Post Graduate Diploma in Accounting (PGDA) and Advance Diploma in Accounting(ADA) from the Institute of Accountancy Arusha, a Member of National Board of Accounts and Auditors(NBAA). She previously worked with The School of St Jude (Mainly Australian donor funded NGO) as Payroll and Accounts officer

Designation: Accountant

Khamis Pauline Jane

Designation: Academic Support Clerk

Mrosso Manda Anne

Designation: Office Assistant

Karume Athanase Emil

Designation: Driver/Clerk


 ...I write to inform you that I assumed the position of Economist with the International Monetary Fund (IMF), Harare Office, having worked for the Ministry of Finance and Economic Development for the past 9 years. I remain thankful and indebted to the late Prof. Gote Hanson, Prof. Hans Falck and the entire trapca family for the opportunity to study for an Msc in International Trade Policy and Trade Law. I thank you for your patience and determination. Proudly trapca Alumni and forever thankful.
 (Petronella A. N. Chishawa, Zimbabwe)
 

10.1.2 Academic

Hans Falck, Ph.D.

Holds a Doctorate in Economics from Lund University and works as Senior Lecturer in Economics at Lund University. He has published on Development Economics and Africa.

Designation: Senior lecturer and Academic Director

Joakim Gullstrand , Ph.D.

An Associate Professor of Economics at Lund University and Research Fellow at the Leverhulme Centre for Research on Globalisation and Economic Policy at Nottingham University. He holds a Doctorate in Economics from Lund University and has published widely on International Trade.

Designation: Associate Professor of Economics

Bourdet Yves, Ph.D.

Associate Professor of Economics at Lund University. He previously worked as an International Consultant for International Organizations. His fields of interest: International Trade, Economic Integration, Labour Economics, Applied Industrial Economics. Yves Bourdet has published several books and articles in professional reviews. His latest publications include completing the EU Customs Union. The Effects of Trade Procedure Harmonization (with Maria Persson), Journal of Common Market Studies, Vol. 50, Nr. 2, 2012, and awarded the JCMS Best Article Prize 2012, and Expanding and Diversifying South-Mediterranean Exports through Trade Facilitation (with Maria Persson), Development Policy Review, Vol. 32, Nr. 6, 2014.

Designation: Academic Programme Advisor

Nilsson Therese, Ph.D

Holds a Doctorate in Economics from Lund University and with research oriented towards Development Economics and the measurement of inequality and poverty. She coordinates specialised short courses and the Master of Science Programme in International Trade Policy and Trade Law.

Designation: Academic Programme Advisor

Karin Olofsdotter, Ph.D

Karin Olofsdotter is an associate Professor (Docent), Department of Economics, Lund University. Her research is mainly empirical and revolves around different aspects of Globalization and Regional Integration. The main focus is on Trade and Foreign Direct Investment and some of her work has dealt with Economic Integration with a special focus on the European Union (EU). Currently, Karin Olofsdotter is focusing on the organization of firms with international linkages, and on the effects of Trade Facilitation on Foreign Direct Investment.

Designation: Academic Programme Advisor

Frederick Wilhelmsson, Ph.D

Frederick Wilhelmsson holds a Ph.D. in Economics from Lund University. His research is oriented towards International Trade and the Agricultural sector. Frederick is a Policy Analyst at AgriFood Economics Centre, Lund University.

Designation: Academic Programme Advisor



Caiphas Chekwoti , Ph.D

Dr. Chekwoti heads the academic department at **trapca**, ESAMI. He holds a PhD in economics from the University of Dar es Salaam. He has over 25 years' experience in training at University level and has been involved in international trade policy training for over 10 years. Before joining **trapca**, he was previously a lecturer of Economics at Makerere University, Uganda. Prior to teaching, he was an economist in the Ministry of Finance and Economic Planning, Uganda. He has been involved in various researches and consultancies on trade policy as well as development issues. His research interests include trade reforms, trade in services, innovation and firm competitiveness.

Designation: Trade Policy Expert

Thokozani James Ngwira

Holds an LLM in International Trade and International Environmental Law from University of London (UCL) and a Post Graduate Certificate in Trade Finance from Middlesex University (IFF). He previously served as a lecturer at the Faculty of Law, University of Malawi. He has been involved in various researches and consultancies on Trade and Environment. He is also previously worked as a Lecturer in Law and Deputy Dean for the Faculty of Law at the University of Malawi. He is an Advocate admitted to the Malawi bar representing clients in the Supreme Court, High Court and Subordinate Courts.

Designation: Trade Law Expert

Tsotetsi Makong

Holds MSc in International Trade Policy and Trade Law, LLM in Intellectual Property and Technology Law and LLM in Computer and Communications Law respectively from Lund University, University of Liverpool and Queen Mary University of London. He also holds a post graduate certificate in Trade Finance from Middlesex University. Previously he was counsellor at the Lesotho Mission in Geneva and chair of WTO Committees on Trade Related Investment Measures and Import Licensing, Coordinator and Chief negotiator of G77 and China Geneva Chapter, expert level Coordinator and Chief Negotiator of the African Group on WTO issues and lead negotiator of the ACP group on trade and environment and for the LDCs on non-agricultural market access. Further more, he was expert negotiator of LDCs Group's negotiations on TRIPS flexibilities and LDCs services waiver as well as Africa Groups chief negotiator on WTO's trade facilitation Agreement.

Designation: Trade Facilitation Expert



From left to right: Mr. Kaukab S. Rashid, Mr. Majo John, Dr. Falck Hans, Prof. Mwape Bonard, H.E. Mr. Mwencha J.O Erastus, Mr. Kiuluku Kalunda Peter, Ms. Chilala Bridget, Mr. Mutapa Mpafya

10.2 Board members

Prof. Mwape Bonard, Ph. D.

Professor of public sector management. He is the **trapca** Board Chairman and the Director General ESAMI. His specific areas of management development expertise include policy and public sector management, human resources management and leadership skills development. Prof. Mwape holds a Ph. D from Pittsburgh, USA.

Mwencha J.O. Erastus H.E

Erastus J.O. Mwencha is the current Deputy Chairperson of the African Union Commission and former Secretary-General of the Common Market for Eastern and Southern Africa (COMESA). He holds an M.A Economics from York University in Canada; B.A Honors in Economics from the University of Nairobi, Kenya. Mr. Mwencha has been closely associated with the development of COMESA and its predecessor the Preferential Trade Area (PTA) for Eastern and Southern Africa right from its inception. Mr. Mwencha was particularly instrumental in the establishment of some COMESA's specialized institutions: i.e the Court of Justice, the Clearing House, the Eastern and Southern African Trade and Development Bank (PTA Bank), the PTA Reinsurance Company (ZEPRE) and the Leather and Leather Products Institute. He served as the Interim Managing Director and CEO of a more recent COMESA specialized institution: The African Trade Insurance Agency, launched in 2001. He has also been involved in WTO and EPA negotiations. Prior to joining COMESA, Mr. Mwencha worked for the Government of Kenya in various capacities. Mr. Mwencha was awarded the "Moran of the Burning Spear" by the President of the Republic of Kenya in recognition of his contribution to national and regional development.

Joy Kategekwa, Ph.D.

Currently working with the UNCTAD as Head, Regional Office for Africa, and previously with the World Trade Organization's Development Division. She holds a PhD in law from the University of Bern. Her research interests are in trade and development aspects of WTO rules and trade in services. She has published widely on trade and development law and policy issues as well as on developing country and LDC interests in trade in services.

Bridget Chilala

Ms. Chilala is an Economist with Trade Law and has more than 33 years working experience specialising in trade policy, trade facilitation, trade negotiations, international cooperation, regional integration, and export development and promotion. At the WTO, Ms. Chilala is Director for the Institute for Training and Technical Cooperation (ITTC). She is responsible for ensuring effective coordination of WTO-related technical assistance and training. The WTO's Trade-Related Technical Assistance (TRTA) is geared towards sustainable trade capacity building in beneficiary countries. She ensures that appropriate resources are available to facilitate the effective implementation of the Technical Assistance activities.

Banda Sandy

Sandy Banda is the Senior Accountant for ESAMI. He holds an MBA from ESAMI/Maastricht University, Bachelor of Commerce from University of Malawi and is a Chartered Public Accountant and a member of the Institute of the Certified Public Accountants of Malawi. He has technical competence in Financial Planning and Budget Development and Management of Training Programs.

Peter Kalunda Kiuluku

An international business consultant with specialist skills in Corporate Strategy and Marketing. He previously managed the Global Leadership and Management Sustainability Programme and was Manager, Marketing and Business Development at ESAMI. He holds an MBA in Strategic Management from ESAMI and he is currently pursuing a Ph.D. in Business Administration with Maastricht School of Management.

Designation: Executive Director (ex-officio member)

Hans Falck, Ph.D.

Hans Falck holds a Doctorate in Economics from Lund University and works as Senior Lecturer in Economics at Lund University. He has published on Development Economics and Africa.

Designation: Professor of International Economics, Academic Director (ex-officio member)



10.3 Academic Advisory Council (AAC) Members

Apecu Joan, PhD.

Dr Apecu is the head of the Trade Negotiations Committee Section and Economic Affairs Officer for the Council and Trade Negotiations Committee division of the World Trade Organization in Geneva, Switzerland. Dr. Apecu completed her doctoral studies in international law with a focus on international trade law at the Graduate Institute of International and Development Studies in Geneva Switzerland with a magna cum laude degree. She holds a Master of Law Degree (LLM), cum laude, in international trade and investment law, from the universities of Pretoria (South Africa) and the Amsterdam Law School (The Netherlands), a postgraduate diploma in legal practice from the Law Development Centre in Uganda and a Bachelor of Laws degree from Makerere University in Uganda. She has published on topics including the participation of African Members at the World Trade Organization, Legal and Institutional Aspects (1995-2010); the law of Contract in Uganda; and, Intellectual Property law in Uganda.

Bellmann Christophe

Currently the Programmes Director at the International Centre for Trade and Sustainable Development (ICTSD). In his current position, he is responsible for Fundraising, Management and overall supervision of ICTSD's Research, Dialogue and Capacity Building Programmes in Geneva and in the regions. He has edited and published a wide range of books, articles and opinion pieces in English, French and Spanish on Trade and Sustainable Development. He holds an MA in International Relations from the Graduate Institute for International Studies in Geneva.

Degbelo Jacques, Ph.D

Dr Degbelo is the Chief in the Europe/Africa section, Trade Policy and Review Division of the World Trade Organisation in Geneva, Switzerland. He holds a PhD in Economics from the Graduate Institute of International Studies. He has taught and published in economic theory, international economics and monetary economics.

Edwini Kessie Ph.D

Dr Edwini Kessie who has a Doctorate Degree in law from the University of Technology, Sydney, Australia, and Master's Degrees in law from the University of Toronto, Canada and the University of Brussels, Belgium, and a Bachelor's Degree in law from the University of Ghana, is the current Director, for the Agriculture and Commodities Division, at the World Trade Organization. He is admitted as a solicitor of the Supreme Court of England and Wales, New South Wales, Australia and Ghana. Dr. Kessie has been a staff member of the World Trade Organization (WTO) since January 1995. He has worked in different Divisions, including the Council and Trade Negotiations Committee Division, Development Division and the institute for Training and Technical Cooperation. He is currently the Director of the Agriculture and Commodities Division. Between June 2012 and May 2017, Dr. Kessie took leave from the WTO to become the Chief Trade Adviser of the Pacific Island Countries and Chief Executive Officer of the Office of the Chief Trade Adviser located in Port Vila, Vanuatu. In this capacity, he provided technical advice on a broad range of trade and investment issues to the Pacific Island countries and supported them in the free trade negotiations with Australia and New Zealand.

Martine Julsaint Kidane

Ms. Julsaint Kidane is an Economic Affairs Officer at UNCTAD's, ICT Policy Section, Division on Technology and Logistics. Until recently she was working joined as Economic Affairs Officer in the UNCTAD's Trade Negotiations and Commercial Diplomacy Branch (TNCDB), Division on International Trade in Goods and Services, and Commodities. In this Division she was working on trade in services and development issues, with a specific focus on trade policy formulation, trade negotiations and regional integration in Africa. Prior to joining UNCTAD Ms. Julsaint Kidane worked at the South Centre as Project Officer in the organization's Trade and Development Programme. Ms. Julsaint Kidane has a Master degree in International Relations from the Graduate Institute of International Studies in Geneva and a Master of International Law and Economics from the World Trade Institute in Bern.

Edward Kwakwa, J.S.D.

Dr Kwakwa works for the World Intellectual Property Organization (WIPO) in Geneva, where he has served in several capacities including that of Legal Counsel for WIPO. Kwakwa holds an LL.B degree from the University of Ghana, an LL.M. from Queen's University in Canada, and an LL.M. and a J.S.D. from Yale University in the U.S.A. Before joining WIPO, Dr Kwakwa practiced corporate and international trade law and investment with the law firm of O'Melveny and Myers in Washington, D.C., worked as International Legal Adviser at the Commission on Global Governance in Geneva, as Senior Legal Adviser at the Office of the United Nations High Commissioner for Refugees, and as Legal Affairs Officer at the World Trade Organization.

Milner Chris, PhD.

Emeritus Professor and Head of the School of Economics, University of Nottingham. He is a Research Fellow of both the Leverhulme Centre for Research on Globalisation and Economic Policy (GEP) and the Centre for Research on Economic Development and International Trade (CREDIT). His research interests lie in the area of Applied Trade and Trade Policy Analysis in both a Developed and Developing Country context. He is a member of the Editorial Board of the Journal of Development Studies.

Pauwelyn Joost, PhD.

Prof Pauwelyn is Professor of International Law at the Graduate Institute of International and Development Studies in Geneva, Switzerland and Co-Director of the Institute's Centre for Trade and Economic Integration (CTEI). He is also the Murase Visiting Professor of Law at Georgetown University Law Center (since 2014). Prof Joost specializes in international economic law, in particular trade law and investment law, and its relationship to public international law. He also frequently advises governments and industry in WTO dispute settlement and investment arbitration and is a leading force behind the global www.tradelab.org network of legal clinics on international economic law.

Kiuluku Kalunda Peter

An International Business Consultant with specialist skills in Corporate Strategy and Marketing. He previously managed the Global Leadership and Management Sustainability Programme and was Manager, Marketing and Business Development at ESAMI. He holds an MBA in Strategic Management from ESAMI and he is currently pursuing a Ph.D. in Business Administration with Maastricht School of Management.

Designation: Executive Director (ex-officio member).

Falck Hans, Ph.D.

Hans Falck holds a Doctorate in Economics from Lund University and works as Senior Lecturer in economics at Lund University. He has published on Development Economics and Africa.

Designation: Profesor of International Economics, Academic Director (Ex-officio member)

10.4 Adjunct Faculty International Trade Economists

Achike Ifeyinwa Anthonia, Ph.D

Professor and Head of Department of Agricultural Economics, University of Nigeria, Nsukka. She holds a PhD and MSc in agricultural economics. Her expertise is in Gender and Agricultural Trade Issues.

Aikaeli Jehovaness, Ph.D.

Lecturer in the Department of Economics at the University of Dar es Salaam and holds a PhD in Economics from the University of Dar es Salaam. His research interests is Trade Policy Analysis.

Chukwuma Agu, Ph.D.

Holds a BSc, MSc and PhD in Economics from the University of Nigeria, Nsukka and works with the African Institute for Applied Economics, Enugu Nigeria. He has published extensively on African Macroeconomic, Trade and Finance Issues.

Degbelo Jacques, Ph.D.

Chief in the Europe/Africa section, Trade Policy and Review Division of the World Trade Organisation in Geneva, Switzerland. He holds a PhD in Economics from the Graduate Institute of International Studies. He has taught and published in Economic Theory, International Economics and Monetary Economics.

Ghoneim Ahmed, Ph.D.

Professor in Economics at Cairo University. He holds a Ph.D. in Economics from Friedrich-Alexander- Universität. His research interests is in Trade in Services, International Trade Theory and Analysis.

Heydon Kenneth

Holds a Masters Degrees in Economics from the Australian National University. He is an Economic Consultant, a Visiting Fellow at the London School of Economics, and a Visiting Lecturer at Sciences-Po in Paris. He has extensive experience in Economic Policy and Trade Advisory positions.

Huchet, Jean-Francois, Ph.D.

Jean-Francois Huchet is a Professor of Economics and Society of China & Comparative Economic Development in Asia at the Institut des Langues et Civilisations Orientales (INALCO Langue'O), Paris. He is also Director of the CEFC Hong Kong & Taipei and Chief Editor of China Perspectives. He is a Senior Researcher at the China Centre (EHESS), Paris and specializes in Trade Policy and Economic Issues within the context of China. He holds a PhD in Economics from the University of Rennes.

Hisali Eria, Ph.D.

Principal of College of Business Economics and Statistics, Makerere University. He also holds a PhD in Economics from the University of Dar es Salaam. His research focus is on Agricultural Economics, Macroeconomics, and Econometric among other courses.

Kaukab S. Rashid

Holds a Masters Degrees in Economics (Karachi University) and Business Administration (Yale University). Currently heads CUTS, Geneva office. He has been actively involved in negotiations on implementation and the built-in agenda (i.e., Agriculture, Services and Intellectual Property) of the Uruguay Round Agreements, and other issues under the WTO.

Kiiru Joy, Ph.D.

Lecturer at the University of Nairobi, School of Economics and holds a PhD in Agricultural Economics from Bonn University. Her research interests are in Microfinance and Agricultural issues.

Kolawole Wumi, Ph.D.

Programme Manager, ECOWAS Commission and holds a Doctorate Degree in Economics from the University of Ibadan. He has taught and published widely in Macroeconomic Policy Issues.

Kuwahara Hiroaki, Ph.D.

Holds a PhD in Economics from University of Rochester, USA and currently Independent Consultant. Previously was department head at UNCTAD.

Low Patrick, Ph.D.

Currently Senior Research Fellow at Fung Institute. He was previous Director of Economic Research and Analysis at the World Trade Organization since May 1997. He holds a PhD in Economics from Sussex University in the United Kingdom, and has written widely on a range of Trade Policy Issues.

Mangani Ronald, Ph.D.

Holds a PhD in Economics from the University of Cape Town. He is currently Secretary to the Treasury for the Government of Malawi and a Lecturer in Economics at the University of Malawi. His research interests are in Monetary and Financial Issues.

Mbithi Lucia Mary, Ph.D.

Lecturer in Economics at the University of Nairobi, Kenya and holds a Ph.D. in Development Economics from the State University of Ghent, Belgium. She has been a consultant for many National and International Organizations.

Molua Ernest Lytia, Ph.D.

Lecturer, Department of Economics & Management, University of Buea and holds a PhD in Agricultural Economics, Georg-August-University Goettingen, Germany. He has published and consulted widely in the Agricultural and Trade in Agriculture issues.

Mugume Adam, Ph.D.

Holds a Ph.D from Oxford University, UK and currently Executive Director, Bank of Uganda. His research interests include Macroeconomics, Applied Econometrics, Fiscal and Monetary Policies in the contest of Developing Economies, Economic Forecasting, Policy Analysis and Evaluation.

Mwila Chungu, Ph.D.

Consultant and former Director, Investment Promotion and Private Sector Development, Common Market for Eastern and Southern Africa (COMESA). He holds a Doctorate in Economics from the University of Bradford.

Nkendah Robert, Ph.D.

Holds a PhD in Rural Economy (Agro-Economist) from the University of Cocody-Abidjan, He is currently working as a Lecturer, Researcher and Consultant at the University of Douala.

Chandrakant Patel, Ph.D.

Holds a PhD in Economics and works with the Southern and Eastern Africa Trade Information and Negotiations Institute (SEATINI). He has a solid International practical as well as Academic experience in the field of Trade and International Economics.

Rudaheranwa Nichodemus, Ph.D.

Holds a PhD in Economics with focus on International Trade and Development from University of Nottingham and currently Lecturer at Makerere University. His research interests include Trade Policy and Environment issues.

Ssemogerere Germina, Ph.D.

Holds a PhD in Economics from Duke University, Durham, North Carolina and currently Professor of Economics at Makerere University, Faculty of Economics and Management. She has published widely in International Finance, Trade and Macroeconomic issues. She is currently a Member of the Scientific Committee of the African Integration Review Journal.

Woolcock Stephen, Ph.D.

Holds a Ph.D from the London School of Economics and Programme Director for the Masters in International Political Economy at the London School of Economics. His research interests include: International Trade Policy; Regional Integration; Economic Diplomacy (including in particular European Economic Diplomacy).

...I just want to thank the entire trapca team and of course Lund University for the tremendous opportunity of studying the MSc as a fully sponsored student and for instilling all the knowledge I have Acquired about international trade policy and trade law in me...of course with a specific focus on LDCs.....Not surprisingly, this degree has opened me up to a world of opportunity. Even before I had completed the MSc, I was able to secure a job as Regional Coordinator of the Regional Network of Agricultural Policy Research Institutes (ReNAPRI) moving from my job as Policy Analyst for Zambia Association of Manufacturers (ZAM) on the basis of graduating in November.At the tender age of just 25, I have been able to achieve quite a lot and look forward to contributing substantially to the development of consistent, coherent, regional agricultural policy and applying all that I have learnt from trapca
(Chiwege Zulu, Zambia)

....I am delighted to inform you that I was offered a position in USAID in a new initiative called Power Africa Trade Africa as their Office Manager. I would like to extend my sincere gratitude to you and the whole trapca team for affording me the opportunity to get the knowledge and training I have with which I now have faith in my capabilities to take up this position. Power Africa Trade Africa has its Trade office in Nairobi and the Power office in Pretoria. I look forward to working in this team and taking the trapca flag high. Once again, I thank you for the opportunity afforded me at trapca
(Pamela Cheuka, Zimbabwe)

International Trade Law Experts

Ado Koffi, Ph.D.

Holds a PhD from the Faculty of Law, University of Bern, Switzerland. He has published a number of articles on International Trade issues.

Apecu Joan Laker, Ph.D.

She is an Economic Affairs Officer in the Council and Trade Negotiations Committee Division of the World Trade Organisation, Geneva, Switzerland. She holds Doctoral studies in International Law with a focus on International Trade Law at the Graduate Institute of International and Development Studies in Geneva Switzerland with a Magna Cum Laude Degree. Her publications include the participation of African Members at the World Trade Organization, Legal and Institutional Aspects (1995-2010); the Law of Contract in Uganda; and, Intellectual Property Law in Uganda.

Bossche Peter Van den, Ph.D.

Currently member of the WTO Appellate Body and Professor of International Economic Law at Maastricht University, the Netherlands. He has published extensively in the field of International Economic Law including book on The Law and Policy of the World Trade Organization published by Cambridge University Press He holds a Doctorate in Law from the European University Institute, Florence.

Choukroune Leila, Ph.D.

Holds a PhD from Sorbonne University and currently works as Assistant Professor in International Economic Law at Maastricht University. She specialises in the interactions between Economic Globalisation, Trade and International Human Rights with a particular interest for Asia, China and India.



Diouf El Hadji, Ph.D.

Holds a PhD in Law from the University of Bern, Switzerland. Current areas of work and research include among others: Development issues in International Trade, Agriculture, Cotton, Legal issues in International Trade (WTO, EPA and Regional Integration), article XXIV of GATT, GSP and Bilateral Agreements within Africa.

Gappah Petina, Ph.D.

Currently counsel, Advisory Centre on WTO Law (ACWL), Geneva, Switzerland. She holds a Doctorate from the Karl-Franz University in Graz, Austria.

Gathii James, S.J.D., Ph.D.

Currently the George E. Pataki Professor of International Commercial Law at the Loyola University, Chicago, USA. He holds Doctoral from Harvard University, USA. He has taught and published widely in Commercial Law, Public International Law, Trade Law and Human Rights.

Herran Roberto Rios, Ph.D.

Holds a Ph. D in Law from the Sorbonne in Paris. His focus is on Energy and WTO related issues. He is a visiting Professor at HEC in France, Instituto de Empresa in Spain, WTI in Switzerland, and Capital University in the USA. He is also a member of the International Association for Energy Economics (IAEE).

Kategekwa Joy, Ph.D.

Currently working with the UNCTAD and previously with the World Trade Organization's Development Division. She holds a PhD in Law from the University of Bern. Her research interests are in Trade and Development aspects of WTO rules and Trade in Services. She has published widely on Trade and Development Law and Policy issues as well as on Developing Country and LDC interests in Trade in Services.



Katende Esther

Holds a Master of Laws qualification in International Trade and Investment Law from the University of Western Cape, South Africa. She is currently pursuing a Doctorate Degree and works as an Advocate in Kampala and teaches Trade Law subjects at the Makerere University School of Business.

Kessie Edwini, S.J.D.

Currently Technical Advisor to Vanuatu and the Pacific Islands and Counsellor in the Council and Trade Negotiations Committee of the World Trade Organization in Geneva, Switzerland. He holds a Doctorate Degree from the University of Technology, Australia.

Kwakwa Edward, S.J.D.

Legal Counsel for the World Intellectual Property Organization (WIPO) in Geneva, Switzerland. Holds a Doctorate Degree in International Law from Yale University, USA. He is widely published on various aspects of International Law.

Ngangjoh-Hodu Yenkong, S.J.D.

Holds a Doctorate Degree in Law from the University of Helsinki. He is currently a Lecturer in International Economic Law at the University of Manchester School of Law. His specific research interests include the Law and Economics of the World Trading System, Intellectual Property Rights Law, Public International Law, International Development Law, Regional Integration, SINO/African trade and African Trade Relations with the EU, and the US.

Odek Otieno James, S.J.D.

Currently Judge of the Court of Appeal of Kenya and Professor of intellectual property. He is the chairman of the Paris Union. He holds a Doctorate in Juridical Science from the University of Toronto. He has an extensive and solid experience in International Law and has published widely in this field.

Pierre Sauve

Director of External Programmes and Academic Partnerships at the World Trade Institute (WTI), University of Berne, Switzerland. He was educated in Economics and International Relations at the Université du Québec à Montréal and Carleton University in Canada and at Cambridge and Oxford Universities in the United Kingdom.

Poretti Pietro, Ph.D.

Pietro Poretti works for the European Free Trade Association, Geneva, Switzerland, where he specializes in International Trade and Investment matters. He holds a PhD from the World Trade Institute/University of Berne and a LL.M. in European law from Saarbrücken University in Germany. Pietro Poretti studied law at University of Fribourg.

International Trade and Political Economy Experts**Bjorkdahl Annika, Ph.D.**

Currently an Associate Professor of Political Science at Lund University. She holds a PhD in Political Science from Lund University and has extensive teaching experience. Her research interests include Conflict Prevention, Management and Resolution, Just and Durable Peace, Norms in International Relations, International Organizations, and Cosmopolitan Approaches to Conflict Resolution, State, Peace and Democracy-building. She has published and consulted widely in these areas.

Kituyi Mukhisa, Ph.D.

Currently Secretary General of UNCTAD and holds a Ph.D in Social Anthropology from the University of Bergen, Norway.

International Trade and Management Experts

Dieye Cheikh Tidiane, Ph.D.

Holds a PhD in Development Studies from the Graduate Institute of International and Development Studies in Geneva. He is currently a Programme Coordinator for the NGO Environment and Development Action in the Third World.

Mwape Bonard, Ph. D.

Currently Professor of Public Sector Management and the Director General of ESAMI. His specific areas of Management Development Expertise include Policy and Public Sector Management, Human Resources Management and Leadership Skills Development. Prof. Mwape holds a Ph.D from Pittsburgh, USA.



11. CONTACT DETAILS FOR TRAPCA AND ESAMI OFFICES

11.1 trapca and ESAMI Headquarters

Trade Policy Training Centre in Africa (**trapca**)
ESAMI Hill, ESAMI Road
PO Box 3030
ARUSHA,
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